



Sales and Marketing Engineer

Who We Are

Comcores is a leading provider of digital solutions for communication network companies and ASIC houses worldwide. We are a technology leader in our respective focus areas and bring out unique solutions to address needs in industries like wireless infrastructure and wireline.

We are a dynamic and talented team passionate about delivering unique solutions to world leading companies globally and are engaged in powerful research partnerships, standardization work and industry relations that can ensure our competitiveness and enable technologies like 5G.

The Open Position

Comcores is looking for a motivated and skilled colleague, who is ready to become an expert within sales and marketing of Comcores products. Product are digital building blocks for communication systems focusing on wireless infrastructure, Ethernet solutions and Chip-to-Chip interfaces.

Sales role is primarily focusing on in-bound sales and doesn't require extensive travelling.

Position Content

You will be a key stakeholder in handling customer inquiries as well as supporting marketing activities for the product portfolio.

You will work closely with VP of Sales & Marketing throughout the entire sales process to ensure timely and solid responses and follow-up.

To facilitate the sales you will ensure all sales material and sales channels data are up to date and make sure that CRM system is up to date.

Main Tasks

The main tasks for the position are:

- Handling of inquiries from in-bound customers on existing products
- Follow-up on quotes and leads
- Customer support from a sales perspective
- Update of customer data in CRM
- Maintenance of relation to agents and distributors

- Establishment and maintenance of datasheets and product presentations
- Maintenance of product info in sales channels
- Organizing and planning PR activities
- Possible participation in trade shows

Your Background

You have a technical background ideally as an engineer and have an interest in becoming a key person for sales and marketing of Comcores products.

As a Sales and Marketing Engineer it is extremely important that you have excellent interpersonal skills and are able to build strong relationships with customers and other stakeholders.

Personally, you are focused, systematic and solution oriented person, who manages to transform skills into action. You feel motivated by being the best within your field and like to work smart with the newest tools.

Number of years of experience is not essential for the right candidate as long as you come with the right attitude. We will make sure to introduce you gently to the business area. What you bring to the equation is a talent for customer interaction, a wish to do great, a natural curiosity and a good sense of situation.

Setting New Standards?

Do you want to work in a passionate and energetic organization being a first mover in several technology areas and work in an environment characterized by great colleagues, flexibility and an informal atmosphere? Then we would very much like to hear from you.

In Sales and Marketing, we offer you:

- A broad interface with many key players within communication technologies globally.
- Working with the world's largest technology companies
- Great colleagues supporting each other and working together as a team.
- Excellent opportunities for professional and personal development
- The opportunity to make your mark on our sales processes
- We offer an entrepreneurial and dynamic work environment where you can make a difference.



Sales and Marketing Engineer

Your development is important to us. Close sparring, coaching, feedback, and personal development plans are key tools to ensure your continued development.

Please apply already today as we will review the applications continuously.

Please send us your resume to job@comcores.com

For further information about the position please contact Thomas Nørgaard at +4527113480